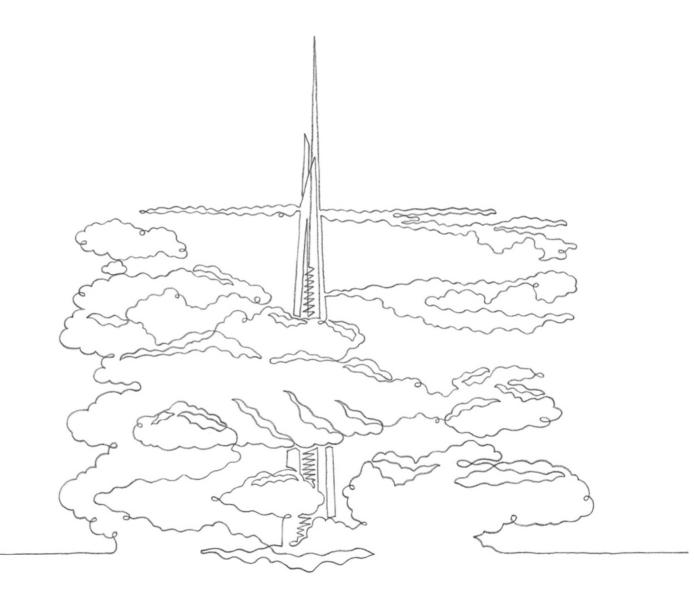
Results for the year ended 31 December 2016

Friday, 3rd February 2017

Beautifully designed insurance

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Overview of 2016

Good performance across the board in 2016

- Profit before income tax of \$293.2m (2015: \$284.0m)
- Return on equity of 18% (2015: 19%)
- Gross premiums written increased by 6% to \$2,195.6m (2015: \$2,080.9m)
- Combined ratio of 89% (2015: 87%)
- Rate reduction of 2% on renewal portfolio (2015: reduction of 2%)
- Prior year reserve releases of \$180.7m (2015: \$176.3m)
- Net investment income of \$93.1m (2015: \$57.6m)
- Second interim dividend of 7.0p (2015: 6.6p) taking full year dividend to 10.5p (2015: Full year 9.9p). Special dividend of 10.0p (2015: 18.4p)



Strategic update – a busy year

- Invested in our teams
 - > Hired 63 new underwriters
 - Acquired Leviathan and the Marketform team
- Opened or expanded offices in Atlanta, Los Angeles, Miami, Houston, Paris and Birmingham
- Launched our SL International business in Europe and RoW
 - Gerard Bloom joined us in December to head team
 - Converting Beazley Re to an insurance company
- US premiums continue to grow strongly with 20% growth in 2016
- Partnered with Munich Re to offer expanded cyber cover of up to \$100m and continued to work with Korean Re
- Active on corporate finance side
 - Continued capital management
 - Successful debt issuance
 - Completed change of group domicile



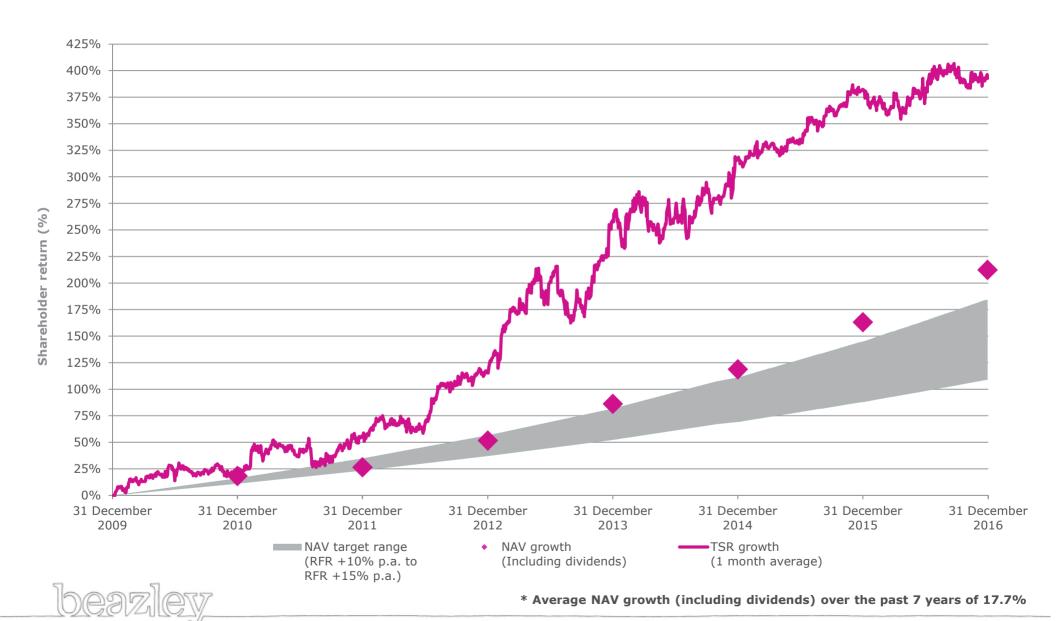
In 2016 we unveiled *Beautifully* designed insurance as the company's global brand positioning



Sustained high performance



Excellent total shareholder return - TSR 21.6% per annum since 31.12.09

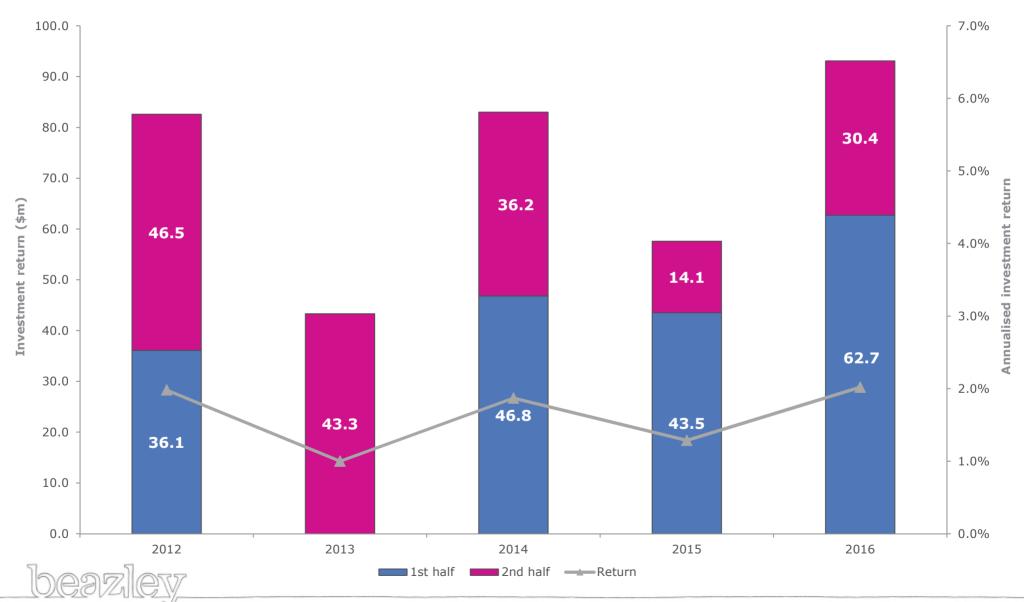


Financials

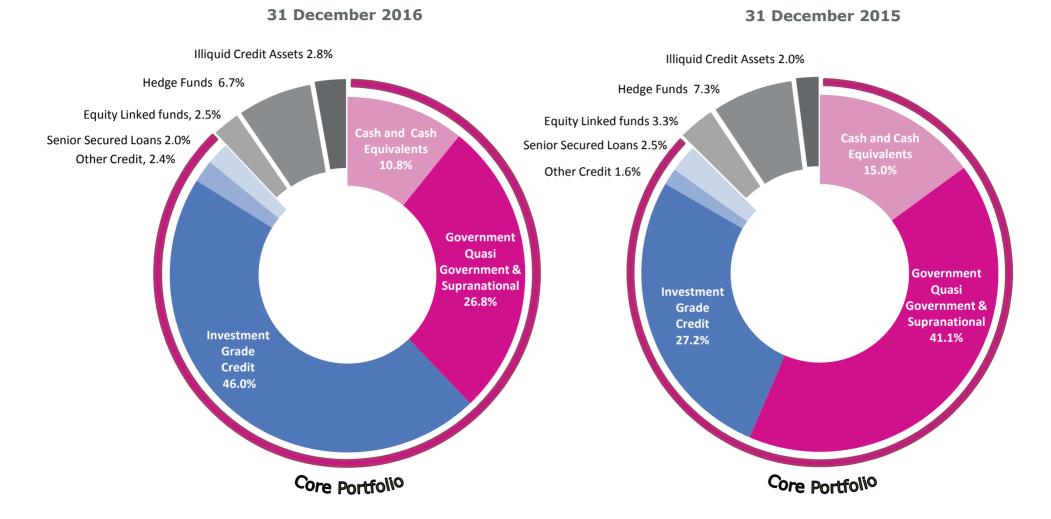
Strong performance across all metrics

	Year ended 31 December 2016	Year ended 31 December 2015		
Gross premiums written (\$m)	2,195.6	2,080.9	6%	
Net premiums written (\$m)	1,854.0	1,713.1	8%	
Net earned premiums (\$m)	1,768.2	1,698.7	4%	
Profit before income tax (\$m)	293.2	284.0	3%	
Earnings per share (pence)	35.5	31.9		
Dividend per share (pence)	10.5	9.9		
Special dividend (pence)	10.0	18.4		
Net assets per share (pence)	225.9	186.5		
Net tangible assets per share (pence)	211.2	174.8		

Portfolio delivered highest ever investment income

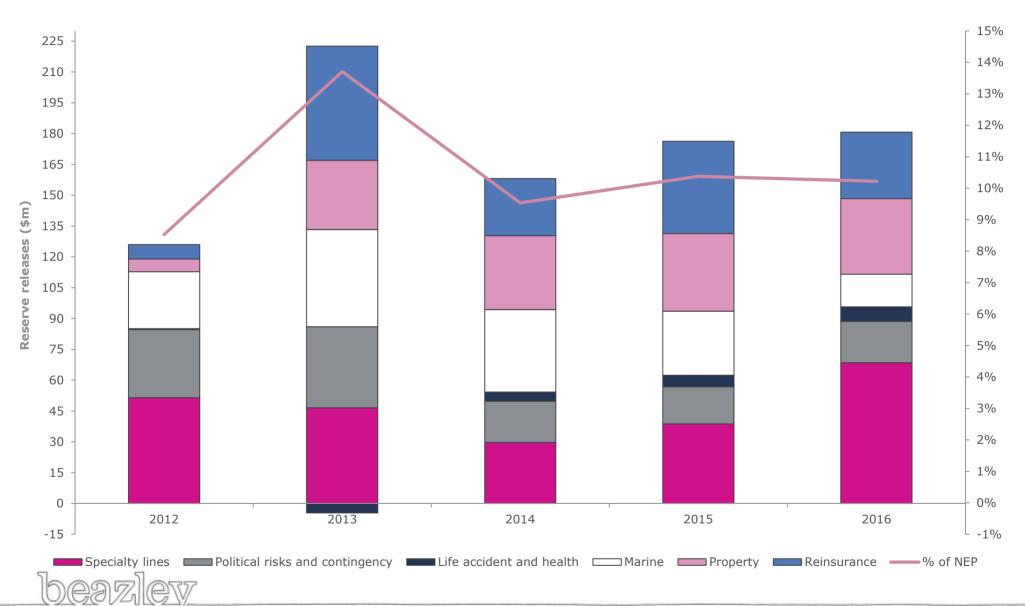


Minor changes to portfolio mix

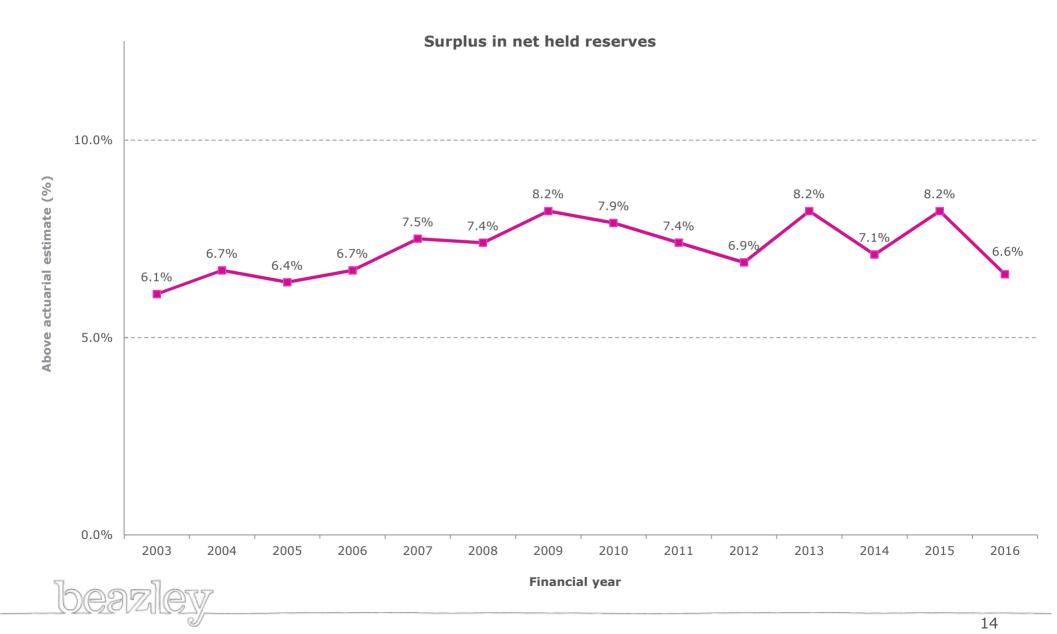




Prior year reserve releases very stable

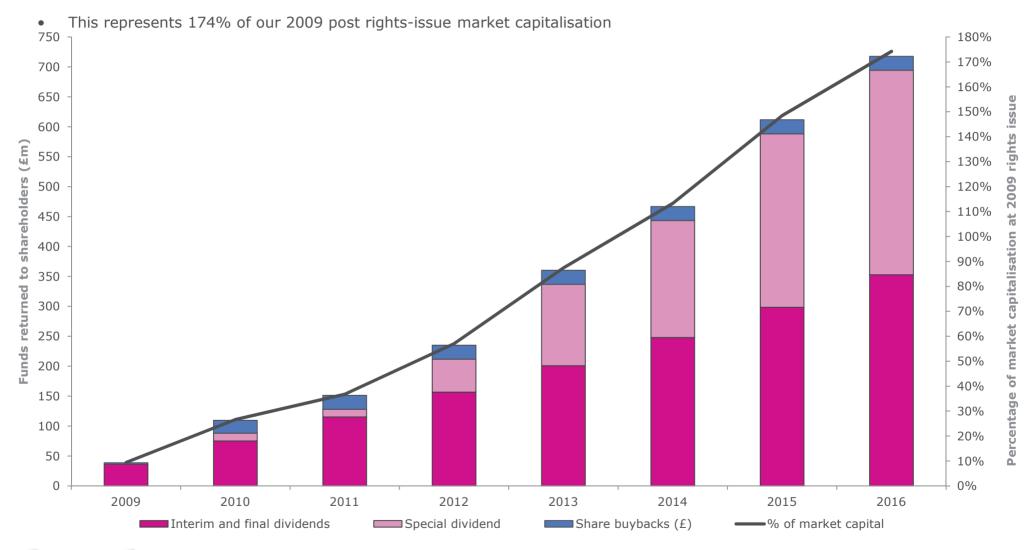


Whole account reserve strength within our target range



Capital management discipline continues

• We have returned capital of £717.6m in the past 7 years





Updated capital position remains strong

Group capital requirement

	Year ended 31 December 2016 \$m	Year ended 31 December 2015 \$m
Lloyd's economic capital requirement (ECR)	1,489.2	1,326.9
Capital for US insurance company	107.7	107.7
	1,596.9	1,434.6

- Our funding is made up of our own equity (on a Solvency II basis) plus \$361.0m of debt and an undrawn banking facility of \$225.0m
- At 31 December 2016 surplus capital post dividend of 36% of ECR, including Solvency II adjustments
- We expect high single digit growth in underwriting capital and premiums going forwards



Underwriting review

Underwriting review – 2016 achievements

- Combined ratio of 89%
- Growth in gross premiums written of 6% to \$2,195.6m
 - > Specialty lines, our largest division, achieved growth of 14%
 - > 20% growth in locally underwritten US premium
- Rating environment remains challenging with reductions of 2% across portfolio as a whole
- Favourable claims experience with natural catastrophe losses within our budget
- We continue to reserve consistently, maintaining our surplus over actuarial estimate between 5-10%

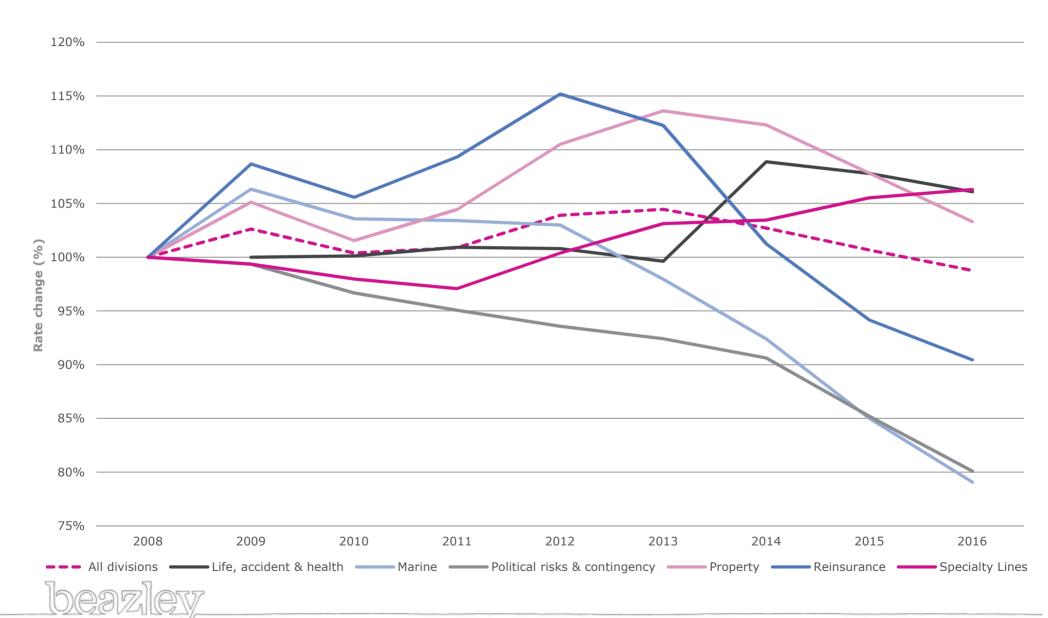


Underwriting review

	Year ended	Year ended	% Increase
	31 December 2016	31 December 2015	
Gross premiums written (\$m)	2,195.6	2,080.9	6%
Net premiums written (\$m)	1,854.0	1,713.1	8%
Net earned premiums (\$m)	1,768.2	1,698.7	4%
Expense ratio	41%	39%	
Claims ratio	48%	48%	
Combined ratio	89%	87%	
Rate change on renewals	(2%)	(2%)	



Cumulative rate changes since 2008



2017 underwriting outlook

- Competitive market conditions expected to continue
- Diverse portfolio allows disciplined underwriting approach where competitive pressures are strongest
- We see opportunities for growth in 2017
 - Cyber demand continues to increase
 - Locally underwritten US premium
 - > SL international business



Our vision and strategic priorities

To become, and be recognised as, the highest performing specialist insurer

Growth in the US

Growth in Small Enterprise (SE)

Growth in Asia Pacific Sales and Service

Innovation and Product Development

Growth in Europe

Data and Analytics

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Outlook for 2017

- Political and economic landscape remains uncertain
- Premium rates expected to decline across portfolio as a whole
- Continue our organic growth strategy by attracting talented teams and individuals
- Opportunities for high single digit growth led by our specialty lines business
- Plan for full launch of SL International on Lloyd's and company paper
- Merging PCG and LAH divisions under Christian Tolle's leadership
- New strategic initiative on data



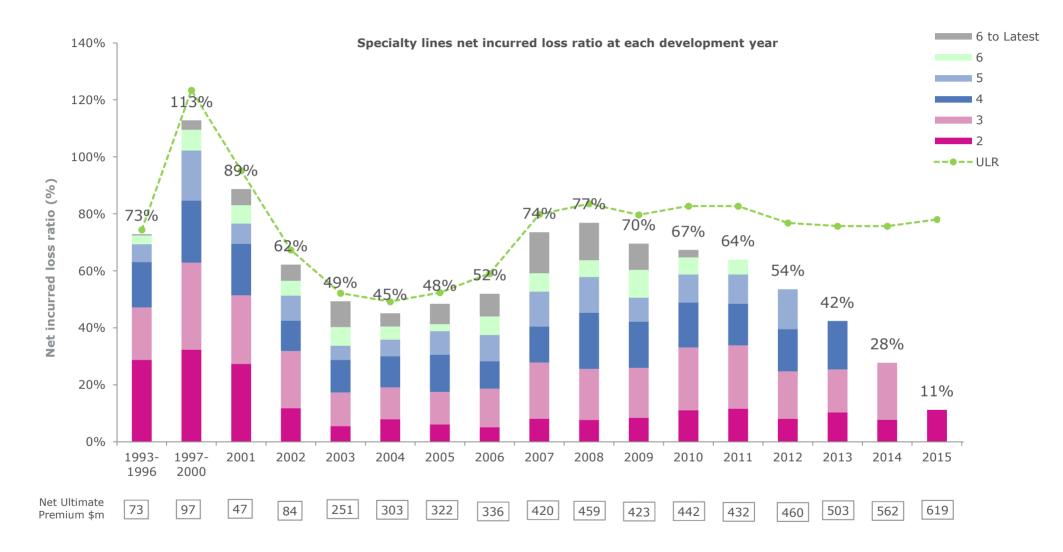
Any questions?



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Appendix

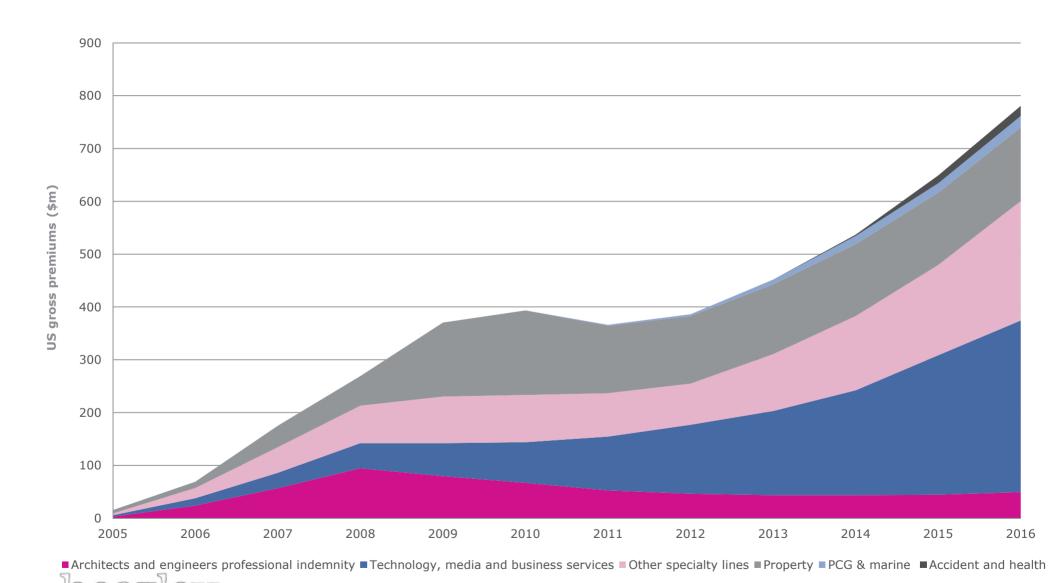
Specialty lines incurred claims remain in line with expectations



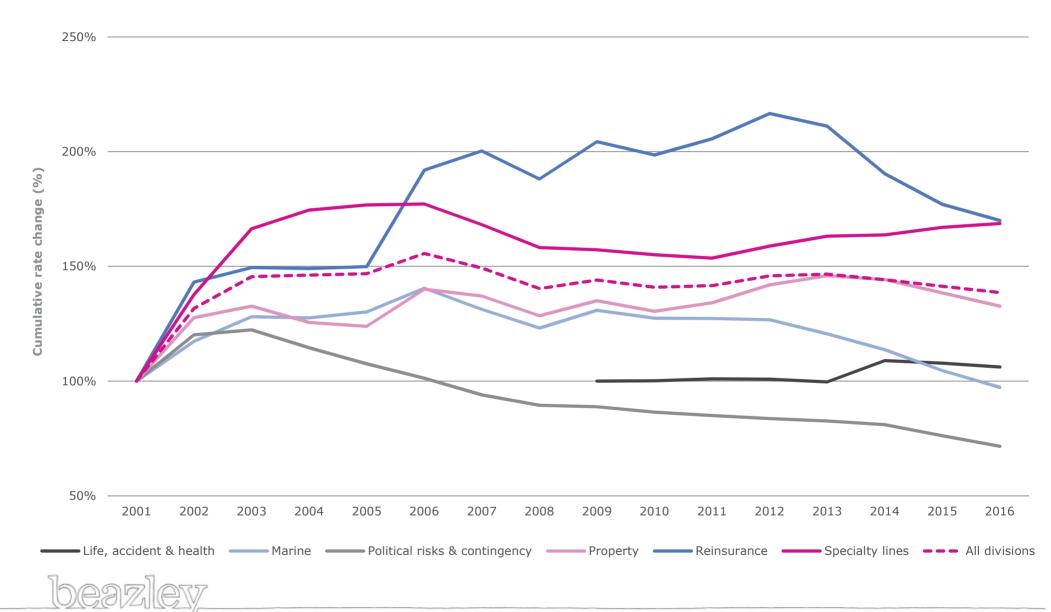


Please note that this graph is gross of internal commissions

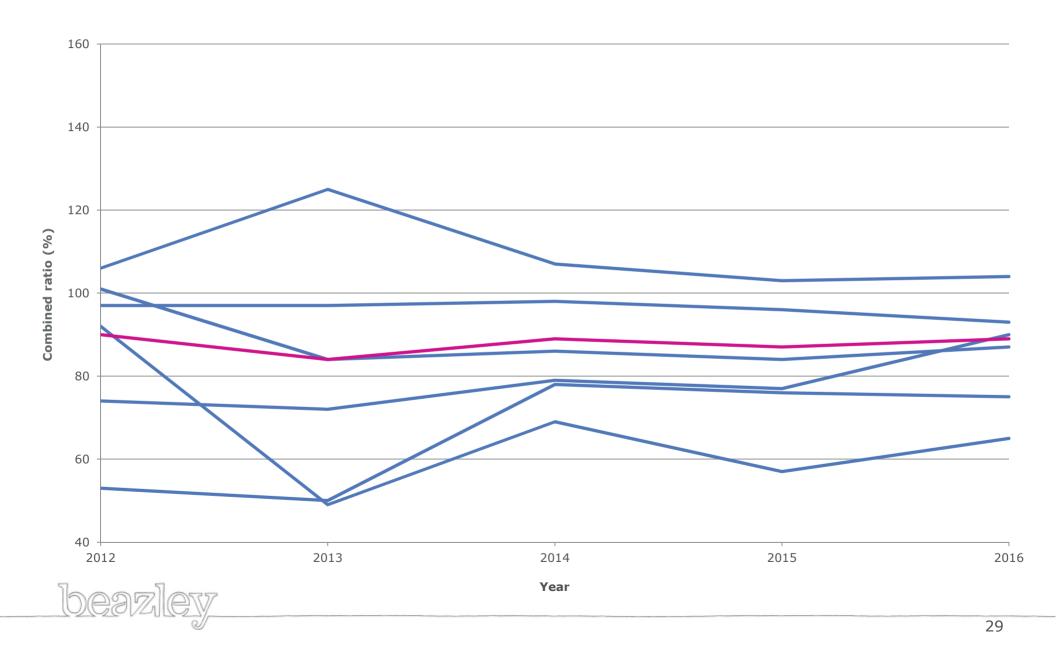
US gross premium growth



Cumulative rate changes since 2001



Portfolio management achieves consistent combined ratio through market cycles



Performance by division

Year ended 31 December 2016

	Life, accident & health	Marine	PCG	Property	Reinsurance	Specialty lines
Gross premiums written (\$m)	126.6	247.4	118.7	329.7	213.4	1,159.8
Net premiums written (\$m)	118.0	220.7	97.6	277.1	141.2	999.4
Net earned premiums (\$m)	117.5	223.2	103.6	287.0	138.4	898.5
Result from operating activities (\$m)	(3.9)	34.5	31.5	51.5	60.9	133.9
Claims ratio	59%	44%	29%	40%	29%	56%
Rate change on renewals	(2%)	(7%)	(6%)	(4%)	(4%)	1%
Percentage of business led	62%	54%	70%	70%	46%	95%

